ABSOLUTE HOTEL SERVICES NEWS

Indonesia | Vietnam | Laos | Thailand | India | Middle East | Africa | Europe

Issue 7-2024 May



Highlights:

Absolute Hotel Services (AHS) and Dex Squared Hotel Management are teaming up to expand their reach in the Middle East & Africa!

Get ready for an unforgettable experience! Opening its doors on July 15, 2024, Eastin Resort Rayong Thailand is set to redefine luxury and ecofriendly living. Exciting news, Absolute Hotel Services just locked in Absolute Collection for a sweet spot in Aurangabad, Maharashtra.







ABSOLUTE HOTEL SERVICES AND DEX SQUARED HOTEL MANAGEMENT ANNOUNCE THE CREATION OF A JOINT VENTURE FOR MIDDLE EAST & AFRICA EXPANSION

Big news from the hospitality world! Absolute Hotel Services (AHS) and Dex Squared Hotel Management are teaming up to expand their reach in the Middle East & Africa!

Based out of Bangkok,
Thailand, AHS, along with the
experienced Dex Squared
crew, is diving into a joint
venture. They're all set to
bring some awesome AHSbranded properties like Eastin
Grand Hotels & Resorts,
Eastin Hotels, Resorts &
Residences, Eastin Estates, U
Hotels & Resorts, and
Absolute Collection brands to
the vibrant Middle Eastern
and African markets.

These two groups bring their unique strengths to the table. AHS already manages 40 hotels and golf clubs, with another 40 projects cooking up. Now, with Dex Squared in the mix, they're ready to rock the Middle East & Africa (AHS MEA) scene from their base in Dubai, UAE.

The goal? Score 20 branded hotels and five golf/country clubs within 3 to 5 years. Jonathan Wigley, AHS Founder & CEO, and President of AHS MEA, is stoked about this venture: "It's been a long time coming. We're pumped to dive into these regions with our awesome team at AHS MEA. Our pals at Dex Squared are the perfect fit for us!"

Kevork Deldelian, Founder & CEO of Dex Squared Hotel Management, and Managing Director of AHS MEA, chimes in: "We're starting off strong in Dubai, the heart of hospitality development in the region. With AHS MEA, we aim to shake things up by offering flexibility and a hands-on approach that property developers love. Get ready to see some awesome deals coming your way!"









AHS UNVEILS U LUANG PRABANG – A NEW JEWEL IN LAOS 'UNESCO' WORLD HERITAGE SITE

Absolute Hotel Services is thrilled to announce its newest venture in Laos: the spectacular U Luang Prabang. This monumental development comes as the company signs a landmark hotel management agreement with Khamhong Xaychaleun Steel Industry Factory Sole Limited, marking a significant leap in its expansion within the Luang Prabang UNESCO World Heritage Site. Anticipation is building as the resort prepares to welcome its first guests in early 2025.

U Luang Prabang promises an extraordinary escape, boasting 44 exquisitely designed guest rooms, suites, and villas. Each space is meticulously crafted to offer a seamless blend of luxury, heritage, and comfort. Guests will find a host of top-notch amenities, including a stateof-the-art fitness center and a variety of tantalizing food and beverage options. Beyond the opulence, visitors can immerse themselves in the rich cultural tapestry of Laos, highlighted by the daily traditional almsgiving ceremony with local monks.

Set in the heart of Luang Prabang's historic peninsula, U Luang Prabang stands amidst a stunning blend of royal and noble residences, temples, and colonial-era architecture. This enchanting locale perfectly encapsulates the fusion of traditional Lao and European colonial styles, making every stroll through its streets a journey through time.

Jonathan Wigley, CEO of Absolute Hotel Services, expressed his enthusiasm: "We are thrilled to introduce U Luang Prabang to our portfolio, as it embodies the perfect blend of cultural heritage and modern hospitality. Our guests will experience the unique traditions of Luang Prabang while enjoying the exceptional service and amenities that U Hotels & Resorts are known for. This expansion marks an exciting chapter for us, and we look forward to welcoming our first guests in early 2025."







AHS ANNOUNCES THE FIRST ABSOLUTE COLLECTION DEAL IN INDIA

Exciting news, Absolute Hotel Services just locked in Absolute Collection for a sweet spot in Aurangabad, Maharashtra.

Straight out of Mumbai, India, Absolute Hotel Services India just sealed the deal with M/S Sacchai Agro Tourism for a Management Agreement.

This gem is strategically placed just outside
Aurangabad, making it super easy to get to from major cities. It's the ultimate spot for anyone craving luxury, peace, and convenience.
Whether you're planning a family getaway, a romantic honeymoon, a dreamy destination wedding, a social bash, or a corporate offsite, this place has you covered with top-notch facilities and services.

Picture this: contemporary architecture mingling with serene water bodies and beautifully lit landscapes. Plus, there are 80 swanky Junior Suites, a killer pool with a chill bistro, three banquet halls with lush lawns, an amphitheatre, a fitness centre, a spa, a kids' play area, an entertainment zone, and a multicuisine coffee shop - all under one roof!

Mr. Sameer Dharkar, Managing Director of Absolute Hotel Services -India & South Asia, couldn't be more pumped about this collab: "We're thrilled to partner up with M/S Sacchai Agro Tourism and team up with Mr. Vedant Gadiya, Director, to turn this place into a go-to resort destination. With our worldclass operations and service culture, we're all set to deliver bang for your buck and create unforgettable experiences. Get ready for a spot you'll want to visit over and over!"









EASTIN RESORT RAYONG IS OPENING ITS DOORS

Get ready for an unforgettable experience! Opening its doors on July 15, 2024, Eastin Resort Rayong Thailand is set to redefine luxury and eco-friendly living. Nestled along the breathtaking Payoon Beach, this resort is a masterpiece of modern architecture fused seamlessly with nature's beauty.

Prepare to be amazed by its 158 rooms and suites, ranging from 40 to 130 square meters, each designed to offer the utmost comfort and style. And that's not all! With complimentary Wi-Fi and deluxe in-room amenities, you'll feel right at home from arrival.

But wait, there's more! Indulge your taste buds at the signature restaurant, sip cocktails at the beach bar, or take a refreshing dip in the expansive swimming pool. Need to stay fit? Hit the gym for a workout with a view. And for those business meetings or special events, we've got you covered with our state-of-the-art meeting rooms.

Eastin Resort Rayong offers the perfect blend of tranquillity and convenience, located just a 15-minute drive from Rayong city centre and a mere 2-hour journey from bustling Bangkok. Get ready to embark on a luxury, relaxation, and unparalleled beauty journey at Eastin Resort Rayong!



U PHITSANULOK LATEST DESIGN





ABSOLUTE HOTEL SERVICES GROUP

Corporate Office

571 RSU Tower, 10th Floor, Unit 903, Sukhumvit 31 Road, Bangkok 10110, Thailand

Phone: +66 2 096 6200

Email: info@absolutehotelservices.com

Asia Office

Servicing all South East and East Asia 571 RSU Tower, 9th Floor, Unit 903, Sukhumvit 31 Road, Bangkok 10110, Thailand

Phone: +66 2 096 6200

Email: bizdevdir@absolutehotelservices.com

Indochina Office

Servicing Vietnam, Cambodia and Laos No 201, C10, 140 lane, Giang Vo street, Giang Vo Ward, Ba Dinh District, Hanoi, Vietnam.

Phone: +8424 3732 7330

Email: info@absolutehotelservices.com

India & South Asia Office

Servicing India, Maldives, Nepal, Bangladesh, Sri Lanka and Mauritius 309, Atlanta Estate, Dr. Ambedkar Chowk Off. W.E. Highway, Goregaon (East) Mumbai - 400 063, India

Phone: +91 22 40036427 Email: sameer@absolutehotelservices.com

Middle East & Africa Office

Servicing Middle East and Africa Silicon Oasis, Le Solarium Tower, office 1108, Dubai, UAE

Email: kevork@absolutehotelservices.com

Europe Office

Servicing Europe Dresdner Str. 87 1200 Vienna Austria

Phone: +43 1 333 7373 12

Email: infoeu@absolutehotelservices.com

If this newsletter has been sent or forwarded to you by mistake and you wish not to receive our newsletter in the future please click unsubscribe or send email to info@absolutehotelservices.com with subject unsubscribe and we will remove your email address from our list. Please be assured that the processing relies on your consent, you will generally be entitled to withdraw consent subject to the conditions and limitations imposed by the PDPA.

